

	Year-end 2009	Budget 2009	Year-end 2008
<b>INCOME</b>			
Membership Dues	\$991,194	\$1,000,000	\$872,968
Publications	\$300,170	\$375,000	\$372,110
Merchandise for Sale	\$10,407	\$9,000	\$18,147
Interest & Dividends	\$53,226	\$53,500	\$50,606
Unrealized Gains/Losses	\$285,061	\$0	(\$501,066)
Grants & Royalties	\$20,317	\$8,000	\$48,049
Service Contracts	\$226,894	\$224,660	\$211,604
Meetings & Workshops	\$877,914	\$918,400	\$1,044,807
Other Income	\$17,200	\$8,850	\$20,800
Total Revenue	\$2,782,383	\$2,597,410	\$2,138,025
Unrealized Gains/Losses	(\$285,061)		\$501,066
<b>TOTAL REVENUE FROM OPERATIONS</b>	<b>\$2,497,322</b>	<b>\$2,597,410</b>	<b>\$2,639,091</b>
<b>OPERATING EXPENSES</b>			
Personnel	\$1,032,931	\$1,066,800	\$1,006,639
Publications	\$246,215	\$265,700	\$261,269
Resource Library	\$13,713	\$65,000	\$1,588
Merchandise Costs	\$3,961	\$3,200	\$69,251
Opportunity Fund Projects	\$52,758	\$0	\$24,603
Office Operations	\$168,408	\$174,200	\$175,841
Operating Expenses	\$98,312	\$113,700	\$92,335
Board & Officers	\$55,425	\$58,000	\$50,247
Liaison Travel and Dues	\$107,216	\$117,157	\$87,437
STFM Committees	\$76,977	\$95,500	\$78,886
Grants	\$12,720	\$0	\$42,392
Service Contracts	\$171,593	\$134,260	\$144,805

	<b>Year-end 2009</b>	<b>Budget 2009</b>	<b>Year-end 2008</b>
<b>Meetings &amp; Workshops</b>	\$487,050	\$503,110	\$624,297
Total Expenses	\$2,527,279	\$2,596,627	\$2,659,590
Expenses Funded by Opportunity Fund	(\$52,758)		(\$24,603)
2008 Obsolete Inventory			(\$55,348)
<b>TOTAL EXPENSES FROM OPERATIONS</b>	<b>\$2,474,521</b>	<b>\$2,596,627</b>	<b>\$2,579,639</b>
<b>TOTAL REVENUE FROM OPERATIONS</b>	<b>\$2,497,322</b>	<b>\$2,597,410</b>	<b>\$2,639,091</b>
<b>TOTAL EXPENSES FROM OPERATIONS</b>	<b>(\$2,474,521)</b>	<b>(\$2,596,627)</b>	<b>(\$2,579,639)</b>
	<b>\$22,802</b>	<b>\$783</b>	<b>\$59,451</b>